



Review of Proposals and Award of Contracts: Enterprise Resource Planning (ERP) Implementation Project

August 28, 2025

Madison Metropolitan Sewerage District



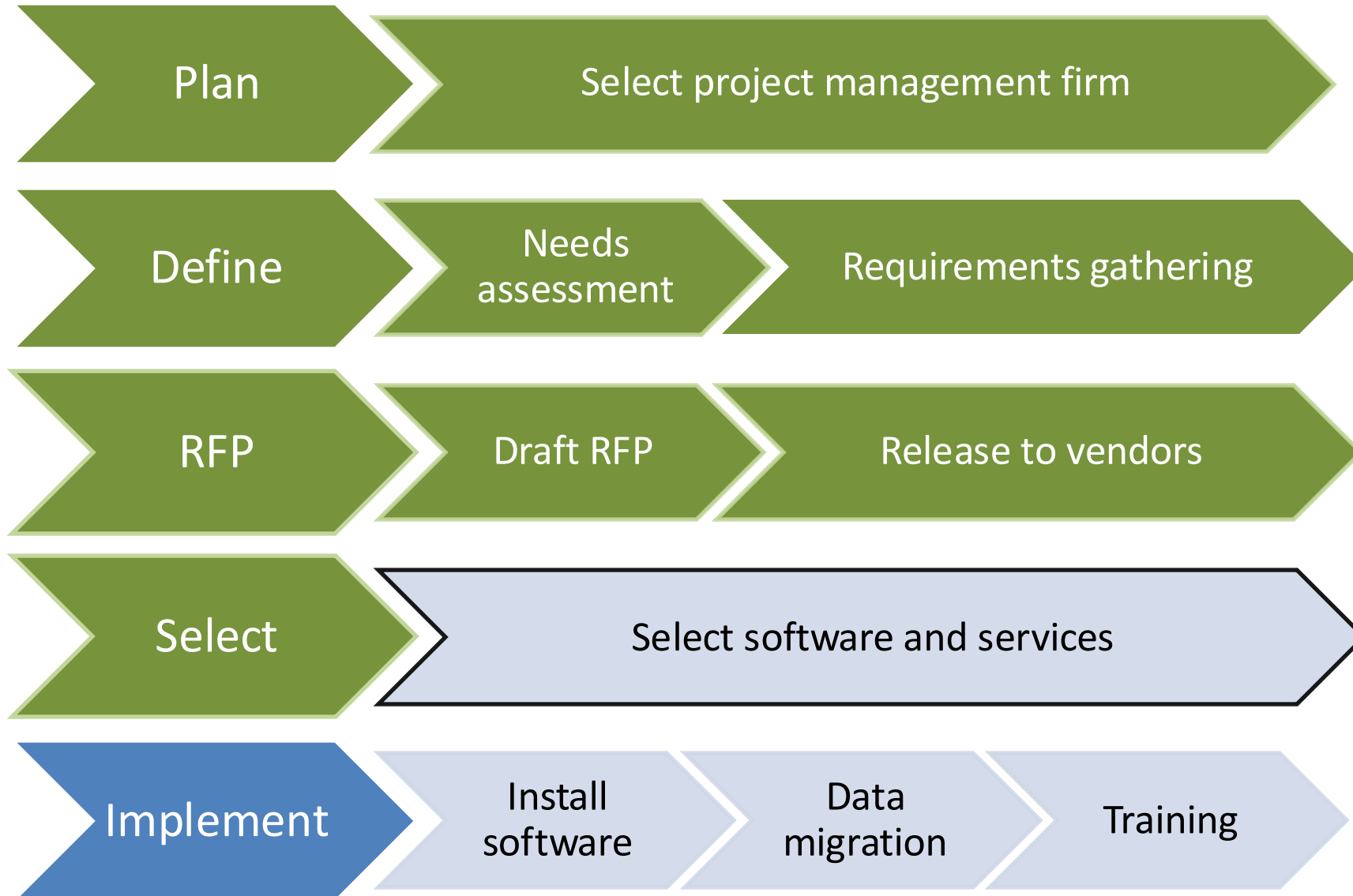


Today's Presentation

- 2025 Progress
- Selection Process
- Selected Vendors
- Next Steps
- Questions



Project Phases



2025 Progress

A white hard hat with the Madison Metropolitan Sewerage District logo is prominently displayed on a shelf. The logo features the text "Madison Metropolitan Sewerage District" in blue, with a stylized blue wave graphic below it. The hard hat is positioned in the foreground, slightly to the left, and is part of a collection of similar hard hats on the shelf. The background is a solid blue color with a faint, repeating pattern of the Madison Metropolitan Sewerage District logo.

January

8 vendors responded to RFP

February and March

Round 1 Scoring

Short-List Identification

April

Vendor demonstrations

Round 2 Scoring

May

Round 3 and 4 scoring

Preferred vendor identification

June-August

Contract negotiations

RFP Evaluation Team

- Batina Culver, District Technology Manager
- Matt Leitzen, Procurement Agent
- Mike Lipski, HR Director
- Dana Reed, Director of Enterprise Services
- Matt Schuman, Reliability Process Manager
- Bill Walker, Deputy Executive Director
- Jim Rhinerson, Comptroller

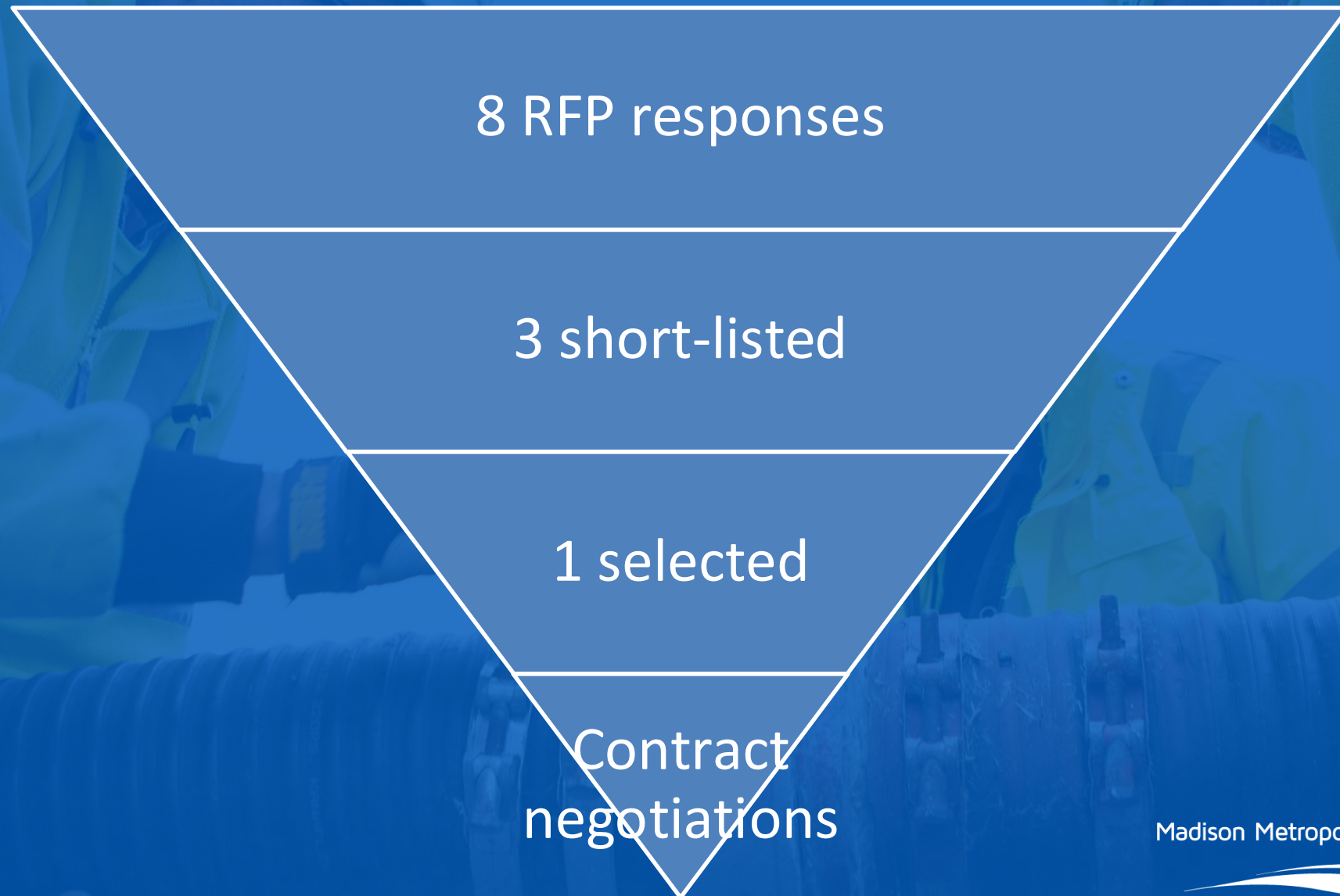


Selection Process

- Round 1 - RFP response
- Round 2 - Demo (finalists identified in round 1)
- Round 3 - References (finalists identified in round 1)
- Round 4 - Cost (finalists identified in round 1)



Selection Process



Round 1 Scores – 8 RFP Response

Vendor	Score
Aclarian	59.93
Apps Associates (Oracle Fusion Cloud)	78.00
BS&A	50.00
Iteria	56.71
Oracle NetSuite	53.43
Strada (Workday)	82.21
Tyler (Tyler ERP)	74.64
Univerus	69.21

- 100 points possible



Round 2 Scores – Demos

Vendor	Score
Apps Associates (Oracle Fusion Cloud)	23.14
Strada (Workday)	27.57
Tyler (Tyler ERP)	15.00

- 30 points possible

Round 3 Scores – References

Vendor	Score
Apps Associates (Oracle Fusion Cloud)	22.43
Strada (Workday)	20.14
Tyler (Tyler ERP)	14.8

- 30 points possible

Round 4 Scores – Cost

Vendor	Score
Apps Associates (Oracle Fusion Cloud)	17.21
Strada (Workday)	21.76
Tyler (Tyler ERP)	40.0

- Lowest-cost proposer received 100% of cost points.
- Other proposers received proportionally less.

Total Scores

Vendor	Score
Apps Associates (Oracle Fusion Cloud)	140.78
Strada (Workday)	151.68
Tyler (Tyler ERP)	144.44

- 200 points possible

Strada and Workday

- Met all 2,521 requirements
- Innovative technical approach
- 100% dedicated Project Manager
- Change management services
- Workday Success Plans
- Robust reporting with Workday and Strada's library
- Automated testing tools
- Leads in employee experience and self service



Workday Modules (SKUs)

Human Resources	Finance and Purchasing
<ul style="list-style-type: none">• Core Human Capital Management• Benefits• Payroll• Time Tracking• Absence Management• Talent Optimization• Learning Management• Peakon Employee Voice	<ul style="list-style-type: none">• Core Financials• Expenses• Financial Planning (budget)• Grants Management• Projects• Procurement• Strategic Sourcing Essentials• Inventory• PRISM (analytics and reporting)



10 Year Cost – Strada and Workday

	Implementation Services	Years 1&2 Subscription	Years 3-10 Subscription	10 Year Total
Capital Project	\$2,234,960	\$869,202		
	(total \$3,104,162)			\$6,052,196
Future Operating Budgets			\$2,948,034	



Next Steps

October

Readiness and training

November

Kickoff implementation

2026-2027

Continue implementation





Award of Contracts: Enterprise Resource Planning (ERP) Implementation Project 2025-xx-xx-xxxx

Madison Metropolitan Sewerage District



Questions?

Madison Metropolitan Sewerage District

