Salt Wise, Soft Water Training

Case Study – Apartment Bldgs.
Case Study #1

- 8 Unit Apartment – Full Line
- 99 – 40 lb. Bags of Salt 2014
- Estimated 12-Month Salt Usage Based on 90 Days of Operation – 60 Bags Per Year

- SAVINGS
  - 99 Bags – 60 Bags = 39 Bags / 1,560 Lbs. of Salt / 945 Lbs. Chlorides!
  - 60 Bags / 99 Bags = 40% Savings!
  - 39 Bags @ $7.00 or $273.00 Per Year! – Note: Actual Salt Costs May Vary

- 10 Year Salt Savings:
  - $2,730.00
  - 15,600 Lbs. of Salt
  - 9,454 Lbs. of Chlorides
Case Study #2

- 16 Unit Apartment – Full Line
- 169 – 40 lb. Bags of Salt 2014
- Estimated 12-Month Salt Usage Based on 90 Days of Operation – 48 Bags Per Year

**SAVINGS**
- 169 Bags – 48 Bags = 121 Bags / 4,840 Lbs. of Salt / 2,933 Lbs. of Chlorides!
- 121 Bags / 169 Bags = 71.6% Savings!
- 121 Bags @ $7.00 or $847.00 Per Year! – Note: Actual Salt Costs May Vary

- 10 Year Salt Savings:
  - $8,470.00
  - 48,400 Lbs. of Salt
  - 29,330 Lbs. of Chlorides
Case Study #3

• 44 Unit Apartment – Hot Only
• 174 – 40 lb. Bags of Salt 2014
• New Twin Alternating High Efficiency Water Softener Installed 12/30/2014 – 5,000 Grains/Lb. Salt.
• Estimated 12-Month Salt Usage Based on 90 Days of Operation – 60 bags Per Year

• SAVINGS
  - 174 Bags – 60 Bags = 114 Bags/4,560 Lbs. of Salt/2,764 Lbs. of Chlorides!
  - 114 Bags / 174 Bags = 65.5% Savings!
  - 114 Bags @ $7.00 or $798.00 Per Year! – Note: Actual Salt Costs May Vary

• 10 Year Salt Savings:
  - $7,980.00
  - 48,400 Lbs. of Salt
  - 29,330 Lbs. of Chlorides
Case Studies Summary

- Case Study #1 – 945 Lbs. Chlorides/Year
- Case Study #2 – 2,933 Lbs. Chlorides/Year
- Case Study #3 – 2,764 Lbs. Chlorides/Year
- Totals
  - 6,642 Lbs. Chlorides / Year
  - 18.2 Lbs. Chlorides / Day
  - (3) Installations